SAMPAN





Vol. XXVI New England's Only Chinese English Bilingual Newspaper

July 2, 1999

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DOING BUSINESS IN CHINATOWN

FIVE NON-ASIANS SPEAK OUT ON TRUST, FAMILY AND BRIDGING THE COMMUNICATION GAP

THE SAMPAN

A:A.C.A. 105 Chauncy Street Boston, MA 02111

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CITY

CHINATOWN RESIDENTS ORGANIZE

Over sixty people attended a community meeting on June 12 to talk about launching a new association for Chinatown residents.

"When was the last time that anyone came to ask you for your opinion about what should happen in Chinatown?" was the rhetorical question posed to the group by longtime Harrison Avenue resident Neil Chin. Chin emphasized the importance of residents having their own voice in deciding the future of the community.

Other residents spoke about the need to preserve affordable housing, to speak up about traffic and parking problems in the neighborhood, and to gain more political clout as a neighborhood. Elderly tenants at Mason Place and The Steams are facing the expiration of their HUD Section 8 contract this fall and next spring, and tenants at Mass Pike Towers are concerned about the upcoming sale of their development.

Henry Yee of Tai Tung Village said that he has lived in Chinatown for over 30 years. "Before, Chinatown had fewer people, but it was larger. Now, we have many more people, but Chinatown is shrinking."

Sik-Lun Yan of Quincy Towers and Elena Choy of Harvard Street proposed that the purpose of the new association would be "to advance the quality of life of Chinatown residents and promote community-building for Chinatown's future." A draft statement of four general principles was also presented for further dis-

- 1) Promote resident decision-making over the future of Chinatown,
- 2) Protect and expand affordable housing and preserve Chinatown as a neighborhood for working families and the elderly,
- 3) Work for a safe and healthy living environment,
- 4) Cooperate with community organizations and businesses to strengthen Chinatown as a social, cultural, political, and economic center.

A dozen people volunteered to form an interim steering committee and to further discuss plans for founding the association. The interim steering committee included representatives from Tai Tung Village, Mass Pike Towers, Quincy Towers, South Cove Plaza, Mason Place, The Steams, and from Oak, Harvard, Tyler, and Oxford Streets. Over 200

residents have signed up so far to participate in the resident association, meeting organizers announced.

Several organizational representatives spoke in support of the effort. Beverly Wing of The Chinatown Initiative invited residents to join a community-wide planning process which will update and revise the 1990 Chinatown Community Plan. The June 12 residents' meeting was sponsored by the Committee for a Chinatown Resident Association, the Chinese Progressive Association, and the Campaign to Protect Chinatown, who recently received a grant from the Mabel Louise Riley Foundation to support a resident organizing project.

Retired resident Sou Pong Lo of South Cove Plaza urged everyone to get involved. "Some people say to us elderly that we are old and what can we do? Well, we should care with every bit of strength we have to preserve our community."

For more information about plans for the Chinatown Resident Association, call 357-4499 or 426-0643.

--- Lydia Lowe

Special

Research/Administrative **Assistant**

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Send resume to Glenn Pierce, 39 Richards Hall, Northeastern University, 360 Huntington Avenue, 448 Columbus Place, Boston, MA 02115. Northeastern University is an Equal Opportunity, Affirmative Action, Title IX Employer



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COVER STORY

DOING BUSINESS IN CHINATOWN

Five Non-Asians Speak Out on Trust, Family and Bridging the Communication Gap

By Nada Guirgis

ometimes, it's easy to forget you're in Boston. Foreign tongues are spoken all around you, and the smells of exotic foods waft out of stores with names in characters you can't understand. This is the experience of the non-Asian visitor to Chinatown, but for the non-Asian doing business here, the experience is that much more acute.

Language is the first challenge that springs to mind. A couple of decades ago, a few words of Chinese could really help bridge the gap, but with the influx of Asians from every country, Chinese is no longer sufficient. Today, the best way to communicate is often through the age-old practice of sign

language. Pointing and gesturing sometimes take the place of more advanced forms of communication.

But the challenges go way beyond linguistics. Non-Asian business people doing business in Chinatown soon learn a few fundamental things about their customers. For instance, Asians don't just do business they form relationships. And trust is a key factor in these relationships. It is just as important for them to trust the person they buy chicken from as it is to trust a friend. But don't expect a friendly exchange to end with a warm hug - a handshake will have to do. Americans are astonished by the Asian community's ability to hold on to the things that are important to them, like family and tradition. Families remain close, even with the Americanization of succeeding generations. Language and customs are proudly passed on.

This can make doing business with the Chinatown community a fascinating, stimulating and sometimes frustrating experience. The Sampan spoke to five such people, all of whom have spent many years serving the population of Chinatown. In spite of the frustrations of working in an area that has seen its share of ups and downs, where traffic is plentiful and parking often scarce, they stay. Combined, they have over 100 years of experience working in Chinatown. They have grown to love this community, and the people in it. What they've learned about the Asian population, and the mutual respect that has developed, can be seen as a blueprint for harmonious relations between their respective countries. Peaceful coexistence in our tiny community offers the larger world hope for a peaceful future.

Ellen Bick North End Fabric Harrison Avenue

"The biggest challenge in running a business in Chinatown is the language barrier. That is number one. And I find that this has changed over the years. I used to be able to get by with rudimentary Chinese, like just the numbers, but now you have to know so many different languages to communicate.

Vietnamese. Cambodian. Thai. Usually there is a customer in the store at the same time who speaks both languages who'll help out. Every culture seems to have a recognizable pace about which they make decisions

We've been here thirty years. My father started this

business. He used to come here for his father, who was a tailor, to buy garment-making supplies. We're left over from that period. We're here because of the whole garment industry that doesn't exist anymore. Will we stay here in Chinatown? Sometimes I wonder that myself — not because of Chinatown but because of the other element. But the people of Chinatown have been good at keeping out the other element. They have banded together to protect their community.

And this neighborhood has become a destination for people coming to buy fabric. There are several fabric stores in this area. That is why people come here. The traffic is terrible. There is no parking. But we are working on those problems. And we are eas-

Stephan Bros. Photo Shop, on Harrison Avenue, has occupied the same location since 1939.

ily accessible by public transportation. There is also lots of foot traffic. Besides, it's hard to move a store.

Chinatown has changed so much, mostly for the better. I can remember a time when you didn't want to walk through the Combat Zone on Washington Street, and just the other day I was eating in a restaurant right on Washington. That's incredible. That never would have happened. This is a changing area, so I don't know whether we'll be here forever, but we're very happy here for now."

Peter Stephan Brothers Photo Shop Harrison Avenue

"If you're going to do business with Asians, you have to win their trust. They can be impatient. That's a cultural thing. Maybe it's because of the way things are in their native countries, but I'm not sure. My guess is that it is a struggle for service there. Maybe because of overpopulation? There are a billion people in China competing for the same services. They might feel that they have to push to get attention and service. They're skeptical and wary of strangers, but once you show them that you're trustworthy, that's it. I guess that would apply to anyone from a different culture. And it's challenging for me not being able to convey to them that they can trust me. But once you do gain their trust, it's forever.

They are very loyal. I can be helping a regular customer and a stranger walks in, and they'll communicate for me. And while I can't understand them, I can tell from their body language that they're saying that I'm all right, that I won't rip them off, that I can be trusted. We're sticking around. This store has

been here since 1939. My father bought it in 1971. We have primarily Caucasian customers, from Tufts and New England Medical Center and Teradyne and the Boston Herald. We try to do things to satisfy the needs of several aspects of the community. But we also have many Asian customers who are regulars."

Melvin Small Parking Lot Cashier New England Medical Center Parking Lot Harrison Avenue

"This is an interesting job. You learn a lot about the culture, the way they are, how they stick together,

how they help each other. They're good people. There's a little prejudice toward African-Americans, but you have that all over the world. They do not like to socialize with black people too much. They think black people are violent. And they stick to their old customs. I'm always surprised to find out that many Chinese kids who are being raised here and don't speak the language go to school every Sunday to learn to speak Chinese. They never forget where they came from, and they take care of their own. They would never allow anyone else to

care for their family.
I've been doing this for about 10 years, and over time, I've learned to speak certain words. They are really surprised when they hear me use a Chinese word. I have learned a lot about the Chinese. I used to practice Tae Kwon Do, worked side by side with them in restaurants. There is a misconception about them. People think they're cold,

but they're not. They just stick to themselves. They're just trying to survive. When they come to this country, they have a great opportunity to get ahead, and they take that opportunity. They move ahead so quickly. I would do the same thing if I were them – grab my chance at success. But they're not as hard as people think they are. They're just reserved, and they stick together. But once you get their trust its forever. It's forever. They will never turn their back on you, and they never forget where they came from."

Angie 75 Kneeland Cafe

"Chinese people are the most family-oriented people. They give us good business. They are family people and we [the Greeks] are family people, so I understand them. I like them. We are very pleased to be serving them. They are good, honest people.

There have not really been any communication problems. I came from Greece, from the old country, and I didn't speak any English. So I know what they are going through. I think I have an advantage over Americans. I have the ability to communicate. We're honest people, and they're honest people. And they pick that up about us. Once they trust you, they trust you. Sometimes I'll send an employee across the street to buy something from an Asian merchant and they say: "You can pay later " It's a pleasure to do business with them, and the business goes both ways. The guy who is going to put in our air condition is Chinese. We give them a lot of business, too. They work hard. They're honest. We're honest. That's all you need. We have been here seven years, and we're very happy."

Howard and Marilyn Held Winmill Fabrics 107 Chauncy Street

"We've been here thirty years, and it has really been exciting. This is very much a city store, so we have a diverse clientele. It's very interesting. We have had Asian employees since the beginning. There is a group who works on Sundays that have been working here for ten years. They started as

high school students, and they have stayed with us through college, and now even into married life. I feel like their surrogate father. I've been invited to their weddings, seen them grow up. They're like family.

Asian people are all sewers, so they're constantly making things. We treat them with a lot of service and respect. We treat them well and they appreciate that. Even if they can find something cheaper somewhere else, they will come here because of the service. Second and third generations are now being helped here. Their children become sewers, and be help them with their brides-

maid's dresses... There used to be a lot of Asian garment workers here, but they've moved out of town. Now they only come in on weekends.

Asian people make almost everything - a large percentage of their clothing. They do less buying and

more sewing. I've found that people not born in this country sew much more fervently. They were brought up sewing and making everything. If you wanted something new, you had to make it. Whereas Americans haven't grown up that way, so it is not as ingrained. Sewing is an everyday thing for a lot of Asians, like cooking is for us Americans. But I am seeing fewer young Asian customers. They are more Americanized. Most of my customers are 40 or older. There is a decline in the amount of sewing,



Non-Asian owned businesses have made their home-in Chinatown for years.

especially in the suburbs. Suburban women will make 3-4 items a year and consider themselves sewers

I am very impressed by the Asian young people. The amount of education they have is amazing.

They see the importance of education. They are all going to college. Their parents may work have been garment or restaurant workers, but they are all determined to make better lives for themselves, to not follow in their parents' professions. They move up in a very short period of time.

They are also very supportive of their parents. The family ties are very close. There is still a strong family bond, even when they become Americanized. Their mother is still cooking food for them to take

home, even when they are all grown up. The older generation speaks limited English, and so their high school or collegeaged children will come in with them and translate for them, or help them with their packages.

I'm not great with languages, but I've become very good at using sign language to communicate. Asians are very good business people. They all know the currency; they can read numbers on a piece of paper. They know how much change they should be getting back, and if they have been over or under charged. They are very aware in business dealings.

When we pass them in the street, we always get a warm greeting, and that's gratifying. If I knew a lot of these customers outside my store, we would be friends."

CONTRIBUTE TO THE SAMPAN.

The Sampan is seeking essays, articles, short stories, editorials, photography and artwork. Call 426-9492 for more information, or send to: Sampan, 105 Chauncy Street, Basement, Boston, MA 02111.

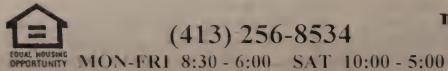
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TRADITIONS

PRESERVING OUR HERITAGE

By Fred Chin

History

For many years, Asian visibility in the United States has been formally promoted with private and public funding. Still, despite years of experience from the Asian communities and significant institutions, many of the promotions come across as popular entertainment serving a cheap politically-correct agenda. At times, devotions invested in the celebrations appeared to be rounds of show and tell that cater to wandering tourists seeking exotic thrills. Not surprisingly, bare-bone budgets were usually blamed for such repetitious annual pro-

ductions. The costly side effect suffered by Asians of such perfunctory events is the further alienation from a heritage that has long been alienating fellow Asians.

As we take stock of Asian achievements, besides generating cultural products for admiration, it is equally important to have focused programs stressing the significance of human appreciation. People, our most valuable resources on earth, are worthy of increased social and financial investment. This investment must come first from Asians. In the Asian American community, one imported cultural heritage is a serious need for people from Asia to express appreciation for fellow Asians. Social reciprocity - a valued ethic for human social behavior across time and tradition in the histories of Asian civilization - must be remembered at our current stage of Asian American community development.

Youth

New generations of better informed, more sophisticated, and highly urbanized Asians are coming of age in the United States. They are our privileged children, arriving to claim their global heritage in a progressively open society. As we celebrate Asian history, let us invoke our forward- looking Asian tradition that reaches out to never-ending generations of grandchildren and greatgrandchildren. As in the past, the future of this world belongs to our youth. In the same vein we must be mindful of a paradox that our social inheritance from Asia has not always nurtured our young people.

By conducting a national survey in 1997 of 300 schools on the health of adolescent boys, The Commonwealth Fund of New York "accidentally" discovered that "Asian American boys were twice as likely as white boys to say they had been physically abused (17% vs. 8%), and three times as likely to report sexual abuse (9% vs. 3%)," usually occurring within the family. (Please see charts.) The same survey revealed that 29% of Asian American boys do not feel safe in their schools, 23% feel unsafe in their neighborhoods, and 26% of Asian boys reported violence at home to a point where the boys had considered leaving home. Those among us who have tasted violence in our Asian ways of life realize that the percentages here are only a reflection of the boys courageous enough to admit to abuse.

Since we inherited an Asian authoritarian tradition that teaches adults to treat young people poorly simply because they are young, this model causing much social volatility in our community today needs to be addressed and modified. It is time we take our youth seriously by building for them a heritage of unconditional mutual respect between young and old.

Women

The same 1997 results from The Commonwealth Fund survey indicated that for all girls and boys, the mother

was frequently named as a source for emotional support. The survey also showed that in homes where the mother had lower education, the children experienced more social problems related to delinquency.

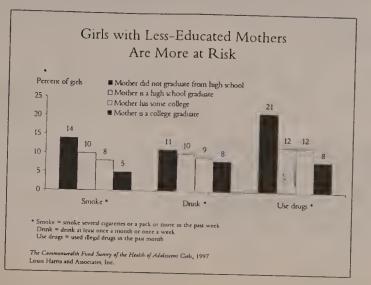
These two findings ought to be taken seriously by our community in social matters affecting Asians. Increased immigration among Asians has resulted in a predominance of Asian American families with absent fathers working long hours, creating a home life where working mothers are the most reliable parental contact. A large number of these mothers arrived in the US with minimal educa-

tion from the old countries. Many have minimal native and English language skills to guide themselves and their children through the adaptation to complex local demands that in many situations disparage Asians.

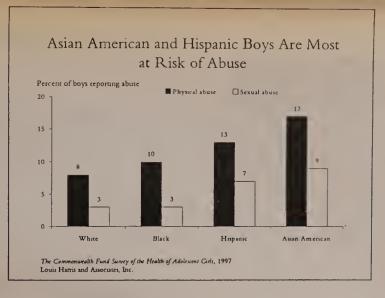
Well-trained from their own heritage, Asian mothers are well-suited to fend for themselves. Despite major gains in this century, more work is still needed in the empowerment of Asian women. For example, the overbearing syndrome of a privileged matriarch, fought and rebelled against by at least two previous generations of Asian women, appears to be alive and doing well amidst our youthful and better-educated mothers today. As we look around within the Asian

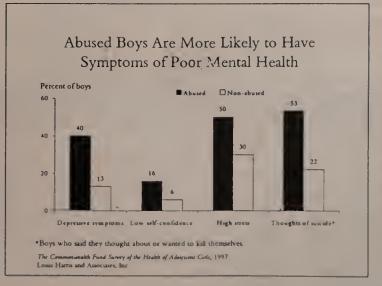
American community, we need to better understand the perpetuation of a social heritage where successful women become the source of humiliation for fellow Asian women.

CHARTS ON RISKY BEHAVIORS



CHARTS ON ABUSE AND VIOLENCE (cont.)





Men

Taking responsibility for much of previous and present social problems as individuals and as members of an entrenched cultural patriarchy, Asian men appear to be drowning in the currents of a powerful social whirlpool. On one side the current of traditional strength engulfs the men to their cores. while from the other side the current from a renaissance West sucks the men deep into an abysmal social darkness. Redress for such severe social tempest is non-existent anywhere. Of course, if we count long hours of manly pursuit after the mighty dollar with it's material rewards as appropriate recompense for bruised Asian dignity, then all is well!

In response to conflicting social demands, more and more Asian men have shed the straitjacket of social conformity standardized during a former time. Equally, more and more Asian men are stepping out of pigeonholes built for Orientals by unenlightened minds from the past. At this juncture of refreshing social change, more than ever before, men as a group need to try harder by working together. Again, increased mutual respect is a key to further cooperative success.

The worldwide currency crisis that began in Asia two years ago signaled the formation of a new frontline for militaristic men seeking supreme dominance in the names of social justice and economic redistribution. In this age of prolific nuclear weapons, forces that exploded around the crisis demonstrated to men of the world that money, better than guns and bombs, is as effective a weapon to cripple or emasculate men who stick their heads above the rest. Being the largest block of stakeholders in the world's financial capital, Asians now share a great responsibility in taking seriously and managing equitably this monetary strength that can either devastate or generate global cooperation.

Heritage

Our Asian American community has been experiencing rapid transformation in family

life, cultural expression, demographic diversity, and political strength. Harvesting change - the most reliable constant throughout our memorable heritage - has built into the Asian character a critical mass of strength to face the new century.

As we near the end of the 20th century, let us not forget the many Asians who are still struggling to overcome economic poverty, social sanctions, political oppression, and cultural deprivation, not only in Asia, but also here in the United States of America.

Career Opportunities @Wellesley College



Sr. Development Officer Office for Resources -Leadership Gifts

Responsibilities: Experienced major gifts fund raiser to manage the cultivation, solicitation and stewardship of leadership gift prospects and donors at the \$100,000.+ level to support a comprehensive principal and major gift program of the College. Schedule: Full-Time, Full Year

Requirements: Bachelor's degree and 5 to 7 years experience in fund raising at the highest level. Must be able to secure significant financial support, work with highly motivated volunteers, recommend strategy, and prepare briefings for the President and volunteers. Ability to work independently and to motivate others to participate in fund raising activities. Excellent interpersonal skills. Extensive travel required. Must work effectively in a culturally diverse environ-

Assistant/Associate Director of Annual Giving Office for Resources, **Annual Giving**

Responsibilities: Manage Class Reunion Campaigns. Identify, recruit, train and service volunteers; cultivate, solicit and steward donors; screen and rate prospect names; oversee solicitation assignments; manage special events; young alumnae fundraising initiatives and student call program. Schedule: Full-Time, Full Year

Requirements: College degree required. Excellent verbal and written communication skills to be determined through interview and writing sample. Good organizational ability. Previous fund raising or related business experience required. Travel required.

Assistant Director of Annual Giving Office for Resources

Responsibilities: Manage Senior Gift, student phonathon program and 5th reunion campaign. Recruit and train student callers, identify, recruit, train and support student and alumnae volun-teers; cultivate, solicit, and steward donors; screen and rate prospects; oversee solicitation assignments; and manage special events. Schedule: Full-Time, Full Year

Requirements: College degree required. Microsoft Word and Excel required, knowledge of Banner computer system preferred. Excellent verbal and written communication skills. Good organizational ability and a desire to advance career objectives within the field of development. Previous fund raising or related business experience required. Travel required.

Development Writer Office for Resources

Responsibilities: Compose personalized acknowledgment letters. Oversee production, signing and mailing of letters. Write steward-ship reports to leadership donors. Research and write "Diversities of Gifts" article for Wellesley Magazine. In consultation with SDO officers, draft proposals seeking financial support for institutional objectives. Schedule: 17.5 hrs per wk;

Requirements: Bachelor's degree, excellent communications and research skills. Ability to manage detail, exercise judgment and discretion in working with particularly sensitive and confi-

Project Associate, Making the Most out of Out-Of-School time (MOST) Initiative Wellesley Centers for Women

Responsibilities: Work on a national initiative, multi-year Foundation grant designed to increase the quantity and improve the quality of out-of-school time activities and to help build the field nationally. Site liaison: provide technical assistance to one participant city, Boston, with regular contact with Seattle and Chicago. Product development: develop technical assistance papers, training designs and tools for quality improvement for programs in literacy, working with public schools, workforce issues and leadership development. Participate and present at meetings, conferences and other events related to MOST/ NIOST. Schedule: Full-Time, Full Year

Requirements: Bachelor's degree in relevant field such as child/human development, plan-ning, policy, education, human services. Master's degree preferred. Seven years experience in teaching, directing, advocacy, policy develop-ment, training and/or technical assistance in after-school or related programs. Excellent organization, written and oral skills. Experience and commitment to working collaboratively with a variety of agencies and organizations. Experience in working with diverse populations. Excellent computer skills.

Development Coordinator, Corporate and Foundation Relations Office for Resources

Responsibilities: Member of the team responsible for implementing a fundraising strategy for corporate and foundation relations as Wellesley begins a comprehensive campaign. Assist with all phases of proposal preparation and stewardship. Includes substantial research component. Draft reports and other correspondence, and manage the database. Coordinate meetings, site visits and travel arrangements. Support the Director in her role as assistant to the President, with special projects. Schedule: Full-Time, Full Year

Requirements: Bachelor's degree and at least one year of experience, preferably in a develop-ment or educational setting. Strong writing, technology and interpersonal skills: Ability to take initiative and work on projects indepen-

Development Assistant Office for Resources

Responsibilities: Support Annual Giving Directors. Coordinate monthly reports. Oversee printing, mailing of annual appeals, invitations and volunteer training materials. Responsible for clerical, computer and administrative tasks for class reunion gift campaigns and event administration. Work closely with volunteers and staff. *Schedule: Full-Time, Full Year.*

Requirements: Some college or business training and previous office experience preferred; strong clerical, administrative, computer and communication skills required; knowledge of Banner, Word and Excel preferred; initiative; ability to work independently and meet deadlines. Ability to handle multiple tasks concurrently; willing to work overtime, occasional weekends and evenings.

Temporary Positions

Director, Massachusetts School-Age-Coalition (MSAC) Wellesley Centers for Women

NOTE: MSAC is currently a Wellesley College project. Within the next 6 months, MSAC will incorporate and move to a new location.

Responsibilities: Staff state-wide coordinating committee; implement the Building a Professional Development System for School-Age Care in Massachusetts project. Develop relevant materials and write meeting summaries Conduct research and information gathering about professional development work in and out of state. Develop and coordinate statewide and regional training's. Identify funding and write grants. Outreach to and work with diverse communities to build a multi-cultural project.

Schedule: Full-Time, non-benefits eligible position

Requirements: Bachelor's degree in relevant field such as child/human development, planning, policy, human services, etc.; Master's degree preferred. Knowledge of the Massachusetts school-age field preferred. Excellent organizational, written and oral skills. Experience and commitment to working collaboratively with a variety of agencies and organiza-tions. Extensive experience in facilitating meet-ings and committees. Commitment to building diversity within the leadership of the project.

Administrative Assistant, Massachusetts School-Age-Coalition (MSAC) Wellesley Centers for Women

NOTE: MSAC is currently a Wellesley College project. Within the next 6 months, MSAC will incorporate and move to a new location.

Responsibilities: Assist the Executive Director of the Massachusetts School-Age Coalition in all aspects of the organization. Exercise initiative, set priorities, monitor granting requirements and deadlines, and work independently under pressure in order to meet frequent deadlines of various projects. Ensure smooth daily operations of all administrative aspects of the organization. Assist the Executive Director in handling the financial operations of all projects. Assist in the preparation of reports, graphic presentations and correspondence. Schedule: Full-Time

Requirements: Associate's Degree or equivalent business experience. Excellent organizational and computer skills including proficiency with Word, Excel, Access database, PowerPoint, Publisher and/or Pagemaker programs, and Internet and e-mail systems. Initiative and strong interpersonal skills, ability to work under pressure. Needs excellent writing and problemsolving ability.

Administrative Assistant Friends of Horticulture

Responsibilities: Coordinate membership activities of the Friends of Horticulture, includactivities of the Friends of Horticulture, including record keeping in finance and membership. Oversee the daily operations of the Visitor Center, including the corps of volunteers; serve as Executive Secretary of the Steering Committee, work with Chairs and College departments as necessary. Schedule: 12 - 15 hrs per wk; 10 mos per yr

Requirements: College degree or equivalent experience. Must have computer skills; well organized and detail oriented. Relate well to inteers and college personnel. Knowledge of Wellesley College or other academic setting and an appreciation of plants preferred.

Send cover letter and resume, indicating specific position, to: Human Resources Office, Code: SAM7/2; Wellesley College, Wellesley MA 02481; fax: 781-283-3663; or e-mail to employment@wellesley.edu. Applications will be accepted until the positions are filled. Wellesley College is an AA/FEO employer and encourages applications from women, minorities, veterans and candidates with disabilities.

Visit our web site at www.wellesley.edu/HR/

HARVARD DIVINITY SCHOOL

Faculty Assistant

Supporting several faculty members in carrying out their teaching, administrative, and professional duties, this position will prepare, proofread and copy correspondence, letters of recommendation, course related materials, manuscripts, articles, mailings, and memos. Also, provide administrative and clerical support, and perform other related duties when required. Requires relevant professional training, college background, and/or related work experience. Excellent computer (Windows, Word, e-mail, calendar, etc.), interpersonal, organizational, and communications skills. Requires the ability to handle confidential material and work under pressure, both independently and as part of a team. Req. 1305, Job #92220.

Staff Assistant – Office of Ministerial Studies

Unliving excellent organizational and communication skills, this position will act as a ha son between staff and students. Manage database, payroll and invoicing. Assists will special event Hanning, and provides administrative and clerical support Requires HS diploma, college preferred, and 3+ years' office experience. Strong interpersonal skills and attention to detail necessary, as well as the ability to work both independently and as part of a team. Must be customer service orientated, work under pressure, and to work with multiple constituencies. Must be detail oriented. Excellent computer skills (Windows 95/NT environment, Access, Excel, WordPerfect 8, MS Word 97, e-mail calendar etc.) Req. #1304, Job #92220

Letters of application and tesuine, referencing appropriate Req. and Job codes should be sent to. Nancy Grimes, Director of Human Resource Services, HDS, 45 Francis Avenue, Cambridge, MA 02138.

An Emmi Oppras 1 haves

Sampan English Editor Nada Guirgis Chinese Editor Adeline Cheng Maketing Director/Chinese Supervisor Evelyn Tang
English Ad Typesetting Georgiana Tam

Printer Graphic Developments Inc. Sampan is a non-profit, non-partisan, biweekly newspaper published by the Asian American Civic Association. Sampan is free and is distributed in Chinatown and the Greater Boston area. Sampan welcomes all donations, which are taxdeductible. Send letters to the editor, commentaries, calendar events and advertising for publication to 105 Chauncy St., Boston, MA 02111 (617)426-9492. Advertising Rates: \$10 per column inch; \$160 per quarter page; \$290 per half page.



HARVARD SCHOOL OF PUBLIC HEALTH

DIRECTOR, VIOLENCE PREVENTION PROGRAM

A rare leadership opportunity for a seasoned violence prevention professional with significant academic and work experience in the field to direct the research and administration of the academic and work experience in the field to direct the research and administration of the Program. Development, and staff supervision, as well as budget management responsibilities. Qualifications: A Ph.D. (preferred) or a Master's degree and 7-10 years' experience in the field of Volence Prevention. Experience in the field of domestic violence key. Comprehensive experience in community-based programs and academic settings. Extensive administrative experience in administrative and team-building management approach and writing skills required. Knowledge of curriculum development, presentations and training preferred. Ref. #1209.

VIOLENCE PREVENTION COORDINATOR

Coordination of federally funded national satellite broadcast series, project planning, development and evaluation, assisting in identifying funding sources, writing proposals and following up on fund-raising opportunities. Assist with planning and organizing events and seminars. Qualifications: College degree, Master's degree preferred, particularly in public health or related field. 3-5 years' experience in the field of violence prevention. Ref. #1065.

Competitive salaries and great benefits package (health, dental, life, fitness, retirement plan+). To apply, send or fax resume to: Sharon Wallace, HSPH, 677 Huntington Avenue, 111, Boston, MA 02115; fax: (617) 432-4361 (Please Indicate Ref. #).

The Harvard School of Public Health encourages applications from women and people of color.

www.hsph.harvard.edu/hr

TRI-CITY MENTAL HEALTH AND **RETARDATION CENTER**

BILINGUAL CASE MANAGERS

The COMMUNITY REHABILITATIVE SUPPORT program provides services to DMH-referred individuals such as case coordination, general support & engagement of clients resistant to treatment. Must be bilingual (English/Spanish nr English/Khmer). BA degree in human services field required; exp preferred. Requires a valid MA driver's license, reliable vehicle & good driving record. Criminal Record Inquiry will be conducted. Excellent & improved henefits, salary competitive.

COORDINATOR BATTERER'S INTERVENTION PROGRAM

Coordinator sought for multi-site program. Provide clinical & administrative supervision, liaison with Courts, & Intakes to program serving Malden & Lynn. Requires committed individual certified as a Batterer's intervention facilitator with exp sufficient to meet DPH guidelines for providing clinical supervision in Batterer's program.

SUBSTANCE ABUSE CLINICIAN

Licensed clinician sought for exciting, multi-disciplinary substance abuse & dual diagnosis (MH/CD) service in Wakefield & Lynn. Provide individual, family, couples & group therapy, provide collateral contacts to referral services, & maintain all clinical documentation. This is full-time staff position. Qualifications: LICSW or LMHC, at least 2 years of supervised exp treating a substance abuse population.

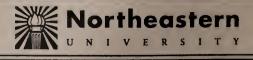
OUTREACH CLINICIAN SUBSTANCE ABUSE

Clinician sought to provide group & individual outreach interventions designed to engage substance abusers including education, referral & linkage. FT position in Wakefield; PT (20hrs) in Everett. HS diploma or equivalent & exp In substance abuse outreach/counseling required; BA preferred. Must have valid MA driver's license & transportation.

FINANCIAL ANALYST, BUSINESS OFFICE

Assist in the ongoing administration of budgetary and operational matters, cost accounting and contractor audits. Create and maintain financial models and spreadsheets to track and project major project costs, perform variance and ratio analysis and generate financial reports for major renovation and new construction projects. Bachelors degree in accounting with 3-5 years of related cost accounting experience, preferably in new construction and major renovation projects. Advanced knowledge of Apple computer systems and Excel spreadsheet programs required. Understanding of union and construction contracts and AIA cost coding standards required.

Send resume to Darryl MacNair, Northeastern University, 122 St. Slephens Street, Boston, MA 02115. Northeastern University is an Equal Opportunity, Affirmative Action, Title IX Employer.



The Public Schools of Brookline, MA

Supervisor of Custodians

Manage and supervise all aspects of the custodial/building services operations of the Brookline Public Schools including basic cleaning functions, preventive maintenance schedules and building security.

- · Coordinate department tasks with Town Building Department's main-
- · Supervise and evaluate both in-house staff and contract staff with
- goal toward improved efficiency and effectiveness. Provide ongoing training consistent with appropriate industry

Salary up to \$48,000 depending on training and experience, Excellent benefit pkg.

Assistant Supervisor of Custodians

Manage and supervise all aspects of the custodial/building service operations of Brookline High School including basic cleaning functions, preventive maintenance schedules and building security. Coordinate preventive maintenance schedules and building security school and departmental tasks with Town Building Department's maintenance and repair functions. Supervise and evaluate in-house staff with goal toward improved efficiency and effectiveness. Provide ongoing training consistent with appropriate industry benchmarks. Salary up to \$44,000 depending

Effective August 1, 1999. Deadline for filling: July 16, 1999.

Teachers

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serving ages 3-5 in integrated setting- \$16.81/hr.

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Candidates should send letter of interest, resume and 3 letters of recommendation to William B. Ribas, Asst. Supt. for Personnel, 333 Washington Street, Brookline, MA 02445.

Deadline for filing: July 4,1999 An Affirmative Action/ Equal Opportunity E

NEWS

ASIANS IN THE ARTS

The Boston Center for the Arts Reaches Out to the Asian Community The Boston Center for the Arts, at 530 Tremont Street in the South End, presents Storefront Residencies from July 7 to August 11. During this special event, five artists working in various mediums will explore Asian themes. The Mills Gallery will serve as their studio, and will be open Monday through Saturday from sunrise to sunset. The artists include: Christina R. Chan, an actress and writer who is working on a play based upon stories that she gathers from the community of elder Chinese women; landscape designer Alice Evans; visual artists Wen-ti Tsen; photographer/video artist Helen Liu; and dancer and choreographer Christine Bennett. The BCA will also present a performance by Odaiko New England on July 22 at 6 p.m. For more information, call 426-5000. Odaiko New England will also be offering Summer Taiko Classes from July 6 to August 10. Six Tuesday-evening classes will be offered. The cost is \$120. For information, call Mark Rooney at 983-9728.



Rocks and Sea Birds, 1998, Ma Qingxiong.

Ma Qingxiong's Recent Paintings on Exhibit at Newton Free Library

The Newton Free Library will be the site of an exhibit by prominent Chinese artist Ma Qingxiong from July 2 to 29. A reception for the artist will be held on Thursday, July 8 at 7 p.m. Ma Qingxiong will also be speaking about and demonstrating Chinese painting techniques on Tuesday, July 27 at 7:30 p.m.

The exhibit includes paintings of the Great Wall of China, Yangtze River, Grand Canyon, West Coast and New England. His airy watercolor capture the beauty and grandeur of nature, utilizing spare brush strokes on rice paper. Ma considers the brushstroke the essence and language of Chinese painting.

Ma, now a resident of Chestnut Hill, first exhibited at the library six years ago. He is a member of the Academy of Chinese Paintings and the Chinese Artists Association. He also won first prize in the Beijing International Exhibition of Ink and Color Paintings. His works are collected by the Academy of Chinese Paintings and Museums of China, and he has exhibited at the National Museum of Fine Arts in Beijing.

Asian Films At the Museum of Fine Arts

The Japanese film, Rabbit in the Moon, will be showing at the Remis Auditorium of the Museum of Fine Arts on Saturday, July 3 at 11 a.m. Winner of the Sundance Film Festival Cinematography Award for Documentary Film, it is a moving account of the Japanese American internment during World War II. The museum will also present *This Window is Yours*, a summer romance set in rural Japan, on July 2 at 6:30 p.m., July 3 at 1 p.m., and July 8 at 5:45 p.m. Tickets for both films are \$7. For more information, call the box office at 369-3770.

Mayor Menino Recognizes Corporate Sponsors of Silk Road Gala

Mayor and Mrs. Menino hosted a breakfast at the



Dr. Radha Jalan, Co-Chair of the Silk Road Gala, demonstrates the custom-made sari she will wear to the event to Mrs. Angela Menino and Dr. Susan Weld. Photo by Michael Quan.

Parkman House for supporters of the Silk Road Gala. The Silk Road Gala is the largest Asian Gala event in Greater Boston, with proceeds going to ben-

efit the Asian Task Force Against Domestic Violence. This year's gala will take place on Saturday, September 25, 1999 at the Boston Marriott Copley Place Hotel. The evening will include silent and celebrity live auctions, entertainment and food from several Asian countries. The Asian Task Force Against Domestic Violence meets the growing need of battered Asian families seeking help, with New England's only emergency shelter for Asian women, a 24hour multilingual hotline, counseling, and legal and housing advocacy in 10 Asian languages and dialects. The Honorary Chairs of the Silk Road Gala, Mrs. Angela Menino, Rev. Cheng Imm

Tan and Dr. Susan Weld, were present, along with key Corporate Sponsors

Stanley K. Chao of Advanced Electronics and Dr. Howard Spivak, Chief of Pediatrics, New England



Medical Center.

Quincy Elementary School Students

Graduate from D.A.R.E. Program

Suffolk County Sheriff Richard J. Rouse recently celebrated the graduation of 700 fifth-grade students from Suffolk County Sheriff's Department D.A.R.E. Program at the Bayside Expo Center in Dorchester. Sheriff Rouse emphasized the need to "say no" to drugs. Students from the Quincy Elementary School were among the 10 schools honored.

ABCD Head Start Banquet and Parade

The ABCD Citywide Head Start Program provides comprehensive educational, nutritional, social and medical services to over 2200 children and their families in classrooms around Boston. It is operated by Action for Boston Community Development, Boston's official anti-poverty agency, which serves over 100,000 low-income people each year. ABCD Head Start recently honored Chinese Church Start Parents Tak Keung Chow, Hui Yan Li and Yan Pin Zhao at the 57 Restaurant in Boston.

The program also celebrated 34 years of pre-



Tak Keung Chow, Hui Yan Li, Yan Pin Zhao, Maureen A. Ferris, Robert M. Caord, Cornelia Kane, Jaiping Huang and Barbara Delaney at the ABCD Head Start Parent Appreciation Banquet. Photo by Wendy Mimran.

school education with a parade and special recognition program on the Boston Common June 2. Over 2000 children from 28 city-wide Head Start programs marched in the parade. The ABCD also graduated six students from its South Side Head Start Adult English as a Second Language Program on June 30. Attendees also toured the new ESL facility at 19 Corinth Street in Roslindale.



ABCD Chinese Church Head Start participated in the Head Start celebration on the Boston Common. Photo by Fay Foto.

Asian Americans and Census 2000, Plus New Jobs Opportunities

A presentation and dialogue will take place on Monday, July 26 from 6 to 8 p.m. at Oak Terrace, Community Room, 888 Washing Street, Boston. The plan is to mobilize the Asian American community to ensure that the census represents an accurate count of the Asian population. Census information is used to allocate billions of dollars in federal aid, plan immigrant services, and redraw district lines. Asian Americans are one of the fastest growing groups in the country, estimated at more than 10 million Unfortunately, the 1990 census missed 2.3% of all Asian Americans. This event will further explain the importance of the census and answer some questions, followed by a roundtable discussion of ways that community-based organizations can ensure an accurate count of Asian Americans in Massachusetts. For more information, call the Asian American Resource Workshop at 426-5313. The U.S. Bureau of the Census is also offering local temporary management opportunities in the local offices opening soon. Salaries range from \$14-27 per hour, depending on the job and location For more information, call the Boston Regional Census Center at 424-4963.

CALENDAR

Conversation Groups and Internet Training for New English Speakers

For adults wishing to improve their English, informal weekly conversation groups are held at several branches of the Boston Public Library: Copley Square, Jamaica Plain, Roslindale, South End and Charlestown. For more information, call the branch nearest you. One such conversation group, Conversation with Friends, meets at the Boston Public Library's Copley Square branch on Saturday July 10 at 1:30 p.m. and Wednesday, July 14 at 6:30 p.m. in the Mezzanine Conference Room. This is a free, informal group for adults wishing to improve their English skills. Call 536-5400 for more information. An ESOL Conversation Group meets at the Brighton Branch Library, at 40 Academy Hill Road, on Friday July 9, Tuesday July 13 and Wednesday July 14 at 10 a.m. and on Monday July 12 at 6 p.m. Call 782-5400 for more information. An ESOL group meets at the Charlestown Branch Library July 12 at 6:30 p.m. Call 242-1248. Internet Training is also offered in a variety of foreign languages, including Chinese and Vietnamese. Faneuil Branch Library offers training in Vietnamese on July 8 at 6 p.m. (782-6705) and the Lower Mills Branch Library offers it on July 14 at 10:30 a.m. (298-7841). Internet Training in Chinese is offered at the Washington Village Branch on July 8 at 6 p.m. (269-7239).

Free Boston Summer Travel Planner

The Greater Boston Convention & Visitors Bureau is offering a new, 88-page Summer '99 Travel Planner, featuring information on many hot-ticket events, including sports, concerts, exhibitions and tours. To receive your copy, call (toll-free) 888-733-2678.

Free Sports Lessons for Kids

The Boston Parks and Recreation Department is offering two Youth Sports Centers in July and August featuring free professional instruction in several popular sports. The Sports Centers, which will be held at White Stadium in Franklin Park and Sartori Stadium in East Boston, are free of charge to Boston residents and are open to boys and girls ages 7 to 14. The Sports Centers will take place in a series of four-day, co-ed mini-camps held from 9:30 a.m. to 2 p.m. Each mini-camp will concentrate on a single sport, and kids can choose from soccer. lacrosse, track & field, football and baseball/softball. Preregistration is required. The department is also offering a new tennis program for kids, leading up to the annual Mayor's Cup Tennis Tournament on August 25-27 on the Boston Common. For further information on any of these programs, or to register, call 635-4505, ext. 6201.

AIDS Action Seeks Volunteers

The AIDS Action Committee will hold free volunteer orientations on July 8 from 5:30-9 p.m., July 14 from 1-4:30 p.m. and July 27 from 5:30-9 p.m. For more information or to sign up for an orientation, call 450-1235.

Chinese Book Fair

The 1999 Chinese Book Fair and Shanghai "Duo Yun Xuan" Gallery Art Exhibition will take place at 30 Kneeland Street, 5th Floor and the 44 Kneeland Street basement, in Boston, from June 25 through July 12, 10:30 am to 4:30 pm. The book fair offers 20% off all items. The event is sponsored by the Central China Book Company, Inc., Shanghai Book Trades and Shanghai Duo Yun Xuan. For more information, call 426-0888.

Call to Asian American Visual Artists

Maya Shinohara, a graduate student at UMass Amherst, recently received a research fellowship from the Institute of Asian American Studies at UMass Boston to write a catalogue on contemporary Asian American artists in the Northeast (New England and New York). She hopes to publish the catalogue and follow it with an exhibition in the near future. Anyone interested in participating should call her at 413-253-0563 or send e-mail to MAYA0224@aol.com.

American Cancer Society Opens New Chinatown Office



Maureen Sullivan, Sue Bassett and Barbara Smith Doherty of the American Cancer Society are welcomed by Esther Lee, director of development at South Cove Community Health Center. Photo by Don West.

The American Cancer Society opened a new office at 25 Stuart Street in Chinatown. The society will also offer free mammograms on Thursday, July 15 at the Bowdoin Street Community Health Center, 230 Bowdoin Street, Dorchester. For more information, call 556-7400.

Study Skills Courses

The EXCEL Program, an enrichment program, offers Study Skills Courses for students in grades 5-10. The courses will be offered at Boston College High School, 150 Morrissey Blvd., Dorchester from July 6-16, and again from August 9-19. For more information, call Marion Rogers, M.S.Ed., at 876-9599.

Volunteers Needed to Befriend Elders in Boston

Match-Up Interfaith Volunteers needs volunteers to visit isolated elders in the Greater Boston area. Known as friendly visitors, these volunteers are matched up with elders on an individual basis, and usually visit once a week. Match-Up also needs volunteers to escort elders to and from medical appointments. Hours are flexible, and no car is needed. For more information, call 536-3557.

New England School of Acupuncture Hosts Free Lecture and Open House

The New England School of Acupuncture will host an Acupuncture and Oriental Medicine Open House Event and Demonstration on Saturday, July 10 from 10 a.m. to 12 noon for those interested in pursuing a career in Acupuncture. Admission is free. For registration and information, call 926-1788. The school is also offening a free lecture on July 14 from 6:30 p.m. to 8 p.m. entitled Genuine Heart of Sadness: Grieving Losses that Occur Along the Way. Admission and parking are free. For more information, call 926-4271.

The Women's Center in Cambridge Offers Free Programs for Women

The Women's Center, at 46 Pleasant Street in Cambridge offers 40 free groups for women in the Boston area and beyond, including groups for battered women, survivors of child abuse, trauma survivors, women who self-injure, women with disabilities and chronic conditions, writing groups and much more. For information, call 354-8807. The center offers Education and Employment Search Support on Wednesdays from 2 to 4 p.m. For more information, leave a message for Sandy Robinson at 354-2676, ext. 21. On Friday, July 9 from 5:30-8 p.m., South Asian Women for Action, a progressive collective of South Asian women, will meet at the center. For information, call 426-6755.

Independence Day Celebrations

Mayor Menino will kick off Boston's official Fourth of July Celebration at 9 a.m. on Sunday, July 4 with an official flag raising ceremony at City Hall Plaza. The ceremony will be followed by a patriotic parade. Then, head over to the Old State House for Words of Freedom, a reading of the Declaration of Independence by people of all ages. Words of Freedom takes place at 9:30 a.m. and again at 1:30 p.m. At 11 a.m., an Independence Day Service will take place at the Old North Church, 193 Salem Street, in the North End. (For information, call 523-

6676). At 11:30, an informal Fife and Drum Concert by Middlesex County Volunteers will take place on the Plaza at City Hall. At noon, on Castle Island in South Boston, there will be a 21-gun Salute to the nation from the U.S.S. Constitution, followed by a 19-gun salute to the Commonwealth of Massachusetts. From 2 p.m. to 7 p.m., the 11th Cape Verdean Festival, featuring great music, martial arts an delicious food, will take place at the North Stage, City Hall Plaza. (For more info, call 635-3404.) Finally, Boston's annual Fourth of July fireworks display will take place on the Esplanade from 8 p.m. to 10:30 p.m. The Fireworks Spectacular will follow the Boston Pops Esplanade Orchestra, conducted by Keith Lockhart. (For information, call 888-484-7677.)

The Chinese Progressive Association Hosts Workers Coffee Hour

The CPA Workers Center has drop-in activities for workers every Saturday from 1-3 p.m. at 33 Harrison Avenue on the third floor, including free English conversation practice, information about workers' rights, labor laws and community issues, important information for working families, field trips and social activities. Conversation practice will take place on Saturdays at 1 p.m. and workshops and discussions begin at 2 p.m. On Saturday July 10, the workshop will focus on Filling Out a Job Application. On Saturday, July 17, conversation will focus on Making a New Friend, and there will be a Yan Zin Qigong workshop. On Saturday July 24, English practice will focus on Going for a Job Interview, and the workshop will cover Job Opportunities in Construction. Finally, on Saturday July 31 there will be a recreational field trip to Roger Williams Park in Rhode Island. Call 357-4499 for info.

Courageous Sailing Center Offers Free Youth Sailing Program

The Courageous Sailing Center, at One First Avenue, Charlestown Navy Yard, Boston will offer a Youth Sailing Program for urban children aged 8 to 20. Classes begin on July 5, and are free of charge. For more information or to register, please contact Bryan Peugh at 242-3821.

Free Consumer Information Catalog

The U.S. General Services Administration is offering its free Consumer Information Catalog for Summer 1999. The catalog lists over 200 publications that are available to the public for little or no cost. Some of these publications include Weight Loss for Life and Social Security: Understanding the Benefits. The catalog is free, and can be ordered by calling 888-8PUEBLO (888-878-3256) weekdays 9 a.m. to 8 p.m. Or check out and download any of the publications for free at www.pueblo.gsa.gov.

Blue Hills Adult Walking Club and Summer Program Schedule

The Blue Hills Adult Walking Club meets weekly for recreational walks. The purpose of these 2-5 mile walks is social exercise, and the group is free and open to everyone 16 and older. The Blue Hills also offers a variety of summer programs, including Aquatic Adventures on July 10, Sunset Atop the Blue Hill Weather Observatory on July 11, Blue Hills by Mountain Bike on July 11 and July 17 and Blueberry Bonanza on July 18. For more information, please contact Blue Hills Reservation Headquarters in Milton at 698-1802.

Chinese National Team Likely to Play Norway in Women's World Cup Semifinal at Foxboro Stadium

On July 4, 1999, the New England Revolution will host a semifinal game between the Norway and China for the Women's World Cup. If you are interested in attending and supporting the Chinese team, call 800-WWC-TIKS for tickets.

Free Basketball Clinic

The Boston Parks and Recreation Department invites boys and girls ages 6-14 to take part in free basketball clinics from July 6 to August 20. For more info, please call 635-4505, ext. 6311.

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ATTORNEY

不遺余力

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款,如何選擇適當的貸款機構,如何做好購買住宅的準備工作, 以及其他許多資訊。如果您想要購買住宅,這本手冊包含您需要





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亞獎員幫助顧客填寫申請表格 聯邦儲蓄銀行會員



法有著個人的見解,便要我對此談談 善法教學的經驗,一定對于寫字和書 默默地學習研究了幾十年,并且具有 有法。就讓我在這裏談談我自己的認 我看寫字和書法都可統稱為寫字 我的朋友知道我從小喜歡書法

的(它們的差異將在後面談 上看,寫字和書法就有著很大的質的 差異,因為書法是有豐富的藝術内容 、詞句、詩詞和文章等。但是從狹義 法同樣都是用手寫的漢字形式去寫字 這是從廣義上説的。因為寫字和書 在日常生活中,我們看

般人不一樣,形狀特别好看 刀法,切出來的菜肉就與一 刀來切菜切肉,但是有一些 差異。再如一般人都能游泳 掌握了唱好歌的技能和技巧 些人卻能把歌唱得特别好, 人切菜切肉卻都有著很好的 事實。例如,一般人能拿起 見到不少對我們很有啟發的 如一般人都能唱個歌,但一 游泳動作,游得又快又好看 寫字和書法的關係和異同確 ,但有些人卻能掌握正確的 都會同意,識字的人都能寫 質是很有幫助的。我想大家 。以上這些例子對我們認識 和一般人唱的歌有著質的 吃的時候口感特别好。又 書 與 談 略 佐

話,通俗點說,像他所說的那樣寫出 之對一般寫字的看法。王羲之的這番 來的字篇只是搬字過紙而已。可見寫 此不是書,但得其書耳。」這是王羲 看得明白。有這樣的話,「平直相似 來,筆畫清楚而且没有錯漏,讓人家 字絶不能與書法混為一談。那麼,怎 狀如算子,上下方整,前後齊平, 在我看來,寫字就是能把字寫出

樣才算書法呢?以下就讓我談談主要

法帖,悉知其用筆之意,乃為有益… 趙孟頫和王羲之書寫的《蘭亭序》的 法家趙孟頫在《蘭亭十三跋》(這是 之為書法,而只能稱作寫字。元朝書 字和篇章没有寓法於其中,便不能稱 十三段評介的話)中這樣寫道「古人 很重要,必須有法,這是第一點。 。可見,用筆(寫各種筆畫的方法 我看,既名為書法,便應是寓法

就是説藝術造型必須是美的。 第二,字的結構必須有法,也 中的一個要項。從書法角度看 造字,使人不辨」。第三,字 内容,因而就有「善筆力者多 把字寫得更美「不能胡亂地去 美觀也重要,要學習和繼承前 易…」。這就是説,字的結構 心,蓋結字因時相傳,千古不 趙孟頫又説:「…結字必須用 者也是劣等之書。第四,每個 法也就不是書法了。多肉微骨 病」。無力無筋的實質就是無 之筋書,多肉微骨者謂之墨豬 善筆力者多肉。多骨微肉者謂 ,每一畫每個字都有筋骨肉的 中的筋、骨、肉情況也是書法 。多力豐筋者聖,無力無筋者 入的,當然還可合理地發展, (絶不同於瘦弱的線條) 不

和風格。如果是呆板板,有一筆寫一 筆,有一畫寫一畫,有一點寫一點, 背俯仰之勢,左右上下没有意連,那 筆畫間没有顧盼朝揖,點畫中没有向 有美的感受。以上幾個方面是書法的 整篇的大章法要符合美的要求,使人 也稱不上書法。第五,字距、行距和 主要的基本的内容,也是書法與寫字 字和每篇字都應有神采、韻味

好字的規律,對于寫字和書法就很可 字,可是没有經過認真學習和研究寫

能混淆不清,我就遇到過不少這樣的

」二字之揮筆人,目前任教於紐英崙 藝術學會書法班。) 步的認識。(作者為本報中文「舢舨 能對書法與寫字之别有個簡單的初 希望大家看了這簡單的説明之後

Biomedical Research Building) . 地 (Millennium Place),拉法夜中心 (Lafayette Center),林肯大廈 (Lincoln Place 旅館,一個豪華公寓和三個仿造查爾斯河公園豪華公寓的公寓樓。由於這報道主 要請的是華盛頓街南部,所以没有談到許多對唐人街有影響的項目,例如干年福 士頓環球報(Boston Globe)還讀揚了華盛頓街即將來臨的復興。報導中提到五個 ,南站辦公大樓 (South Station Office Tower) 和塔芙大學生物醫學中心(Tafts 任何去過唐人街的人都會注意到週圍正在進行的建設項目。五月十六日的波 人街V新興建

規劃局從速的批准了許多項目。 莱德土地征用權,以便於他在特別管區(Combat Zone) 内興建二十層的辦公旅館 繁榮。他們為千年宮的審批過程開了綠燈。他們還準備授予開發商凱文·菲茨哥 。規劃局局長湯姆·奥布恩(Tom Obrien)鼓勵我們利用這個繁榮的機會,所以 波士頓重建局(Boston Redevelop-ment Authority)和市政府極力支持建築業的

是以一千二百美元的市場價租出。另外餐館上面的公寓經過改造後以幾十萬美元 同時住在公路村(Mass Pike Towers),美順樓(Mason Place)和施頓樓(Temple 年人,低收入家庭,藍領階級以及各華人社團,這種狂熱的繁榮的代價是什麼? Place) 裡的唐人街的居民將失去美國房屋及城市發展總署(HUD)的資助。華人 是否對社區居民有益,盲目地相信這些發展計劃會帶來生意,使得許多人對此不 前進會(CPA)從美順樓居民獲悉,過去二百美元左右的公寓單元正在被裝修為了 許多鼓勵支持這種繁榮的人都忽視了因此而産生的貴族化 (Gentrification)。與此 加過問。誰還記得唐人街反對過的發展項目是什麼時候?對於唐人街內居住的老 開發商們已經提出很多發展計劃,多的以至於社區來不及周密地這些計劃

設會使尼侖街(Kneeland St.) 和愛瑟斯街 (Essex St.) 上 的交通更加擁擠,在這些 不同的風格的 Liberty Tree 大樓等。 這些計劃使得一些現有建築被拆除。歷史性建築,例如給予了波士頓與其它城市 會環境健康調查中所抱怨的,這些新的發展計劃只會增加噪音和空氣污染。最後 没有可行的解決唐人街交通堵塞的辦法。正如唐人街居民在一次保衛華埠委員 發展計劃以前的一次唐人街交通狀况研究中,市政府主管交通的部門就已經說過 像 Fitzgenald's 旅館之類的發展計劃會掩没遇圍的建築。新旅館和其它建

公共機構、政府部門應該更注意保護現有的居民和社區,而不應一味地提倡發展 的主要受益人是誰?現有的居民,還是富有的開發商? 。隨著建築業繁榮的繼續,社區貴族化使我們不得不去問這樣的問題一城市發展 府依照現有的華埠整體計劃辦事。然而現有的社區規劃已被忽視了。 在這個新規劃出爐之前,我們應當堅持現有的華埠整體計劃,同時也敦促市政 唐人街對這些發展計劃應該作慎重考慮。許多機構正在策劃新的社區總規劃

華埠居民會在籌備中

居民會議,有來自各鄰區的六十多 月十二日舉行了一個華埠社區全體 和保衛華埠委員會組織贊助,在六 由華埠居民會,華人前進會

位居民參加,商討有關成立個華埠 居民會的事宜。

埠居民徵詢,你們對社區事情的意民陳耀庭説,「曾幾何時有人向華居住在夏利臣街的資深華埠居

居民的聲音對于決定華埠 前 和 途是十分重要的 需要什麼?」 陳先生重申 园

·余年的 的地方大,人口 的 人口 可負擔性 小。 等。住· 余仕 已增加了很多 居民講及的 昂 在 區 住 先生説 房的 華埠大同 應該獲得 較少 社區 ; : 但現在華以 更多的 村超 而地方卻 過三 政

一一一一

個臨時居民委員會

・而下

的

`

夏利臣街

美順樓

居民自願多與

途的場所。 - 埠居民會的目的是爭取改善居民 的 合居民所得的結果 和 探討 哈佛街的蔡素卿女士表示組織 住在華埠君子樓的甄錫倫先 生活質素和興建更多社區用 根據過往數次鄰區會議 問題 讓居民作進 委員會總結

居民有參與華埠事情的

和 老年人居住的一個鄰區 擔性房屋 保護 , 維持華埠為工人家庭 和發展更多華埠的 可

安全和健康的地方。

策權 决

與華埠的 改善華埠環境, 社區組織 使之成為 商户

將來 強

文

化 手

社區 計 支持這個組織計劃 示願意多加居民會 和修改 會議,去發動 劃的梅雪嫻女士宣布華 整體計劃指南 和南灣鄰區議會所 社區大會, 這個組織計劃。來自華埠拓目有幾個社區組織代表分別表 在 九九 並邀請華埠市 個整體社 埠 上區的計一市民出 士 頓

已收集超過二百名居民的簽名

埠居民會

到目前為止,

步計劃就是要商討正式成立一

了保 説 吁 的 灣東座退休居民羅壽邦 做到些什麼?其實 些人説我們這些年紀老 位市民都應積極多與 我們不應輕視 先 3

本報中秋節特刊將於八月二十日出版,現後 求封面董作,精洽617-426-9492鮑先生。

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我海外青年互勉勵,以資表揚。贈送對 象及標準:凡品性高超,思想純正,具

一、對文字、繪畫、雕刻、攝影、戲

舞蹈、音樂或體育等有特殊成就

經推介評議審定後,均得贈於榮

得發給獎狀以于激勵。推介贈予程 斗之具體事跡,並有顯著之貢獻及

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我駐當地使領館或駐外機構、重要社 由本會通知推介人及受獎人,并委托 、報社,於每年青年節慶祝 贈予—經評定後

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我認爲我

我認爲我努力這麼做是因爲我

至少他們延長他們停留在社區裏的 來說更合適 在這個社區裏人們需要知道他們 庭成員都留在家里的權力 。但是我確切地知道做一個美國 。因爲我不確切知道那意味著什 爲的更中國化 們願意的話 。但是我認爲人們應該有選擇使 我想這不 人願意留在家里 我現在做的是非常困難的事情 可能在某些方面 一個有趣的問題 。我認爲我不敢想我是中國 。我想這是我應盡早去 一定對每個人都是正確 把某人送進護士屋 。我理解多數上年紀 。我常常認爲我很 他們如果不願意, 並且我認爲那對我 所以我想這應 我比我自己 0 但是我認 如果

的是做你認爲是對的事情。對我家 到看護中心去,可能我應該那麼做 庭應該在一起同歡樂共患難, 頻果。其他人一在我們家中她會影 送到看護中心去也可以。 5 而我說: 万式。我想醫務人員會說:「把她 问忍受。這就是我看待這種事情的 人或西方人的觀點 因爲如果有人反對我,我將那麼 我及我的父親。我認爲這是美國 蒲式耳蘋果中有 不願把她送去。我認爲非常重要 心。我認爲我能把她送去,但是 看護中心。所以我查看了一些看護 們說我没有勇氣把我母親送到看 你是對的 于我母親, 。所以,我出去看看護中心。如果 那就意味著生活質量。我想 我還要繼續那麼做,去查 ,可能是我不敢把她送 這是最好的生活質量 我們都應在一起共 因爲它會影響其他 個壞的 你必

物學和生理學的 些是因爲住在中國城的人在他們自 地看到模糊不清的 要了解這是一種器官性疾病。當檢 己國内没有受過良好教育 肺氣腫病人的肺一樣。人們不懂這 查痴呆病人的腦部時,你可以清楚 我是一個可怕的精神負擔。人們須 於我的不同想法,他們說:「想必 動員在接受特定的武術訓練。 個運動員在跑馬拉松,又像一 生病的原因 她是對你没有結婚而擔心;那是 和母親之間有許多矛盾使她煩惱 痴呆症那是一 到現在照顧我母親仍是 。我個人還遇到有些人關 精神上的考驗, 。」但是這種說法對 一般知識 一種體力上和精的武術訓練。爲 人,但 就象看到

多次我感到很大壓力,並十分灰心 來没有過一走了之的想法 我對她的愛。 她没有這病, 是成功的 里的人們見面 親帶到我工 渡過了一段好時光。 外出約會。他願意讓他到我家來 並且給他做想吃的東西。我們確 愛瑞克在我父親去世前來看他 ,多少解決一部分問題, 對於我媽媽,我想如果 。我父親接受了他,我 作的地方, ,情況也非常好。這的地方,並讓他和那 確實,在我頭腦裏從 我可能没有機會表達 我想這也是我 所以我認爲我 我也曾把父

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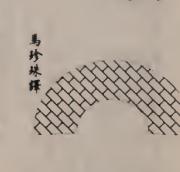
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移民來此地,住在天滿街南端附近 年後我母親才和我父親團聚。 後又回到家鄉和我母親結婚,二十 我們一家三人於一九六三年底從秘魯 魯。我父親年青時便去了秘魯,而 我的父母起初是從中國移民到秘 我們從天滿街搬到亞都糕點屋(、 我出生在秘魯,由中國父母收養。

House of Taurus)工作。 我母親就是做往邊上繫帶子的工作 用皮子包上,再在週邊繁上帶子。 用的東西,先把它做成囊狀,然後 囊的繁帶工。酒囊在當時是嬉皮士 開了一家飯店。我母親主要是做酒 伙在南埃特勒包汝(South Attleboro) 曾經是一名廚師,最後他和別人合 他們在皮革製品區的塔汝斯工房(像許多的中國人一樣,我父親

我們居住區的孩子大部份我都認識 上學,並一起乘公車回家。那時在 很好的朋友,我們總是一起乘公車 泰勒街的昆士學校上學。我有幾位 直到上大學後我才認識別的朋友 在有校車接送以前,我一直在

> 回家自己來 所以我必須

新環境中。 己進入我的 能,而不是

(我想是不

不願)使自

到他們不能 橋。但我感 我的父母做

的環境感到

。我認爲他 起橋的作用

們離開自己

認爲,由於停車和擁擠,確實使此 在周圍遊逛,欣賞和觀看別的亞洲 亞洲人把中國城作爲一個露天商場 已成爲很大的一個社區,中國人和 和做他們的事情。但是今天中國城 的居住區,人們住在這裏,並在這 任宅區在許多方面都超負荷運行。 人。但是他們不住在這裏。所以我 裹進行社會交往,購買他們的食品 他們在這裏購物,在飯店吃飯, 那時中國城本身就是一個很大

禮物。但是

Elena Choy攝於中國城自家門前

他們很好的

凱爾特。我

看電視上的 因爲他們愛 演出的票, 質了 Celtics 如有一次我 不舒服。例

子,我還不大明確,我和社會上其 大舒服。我想每週至少要回家一次 出身工人階級移民家庭我感到並不 是一個突然的覺醒。我首次明白 他人是什麼關係。 ,但實際上那很困難。作爲一個孩 住在學校。這是一個很大的變化, 在八十年代我去讀塔芙大學並

面臨階級壁壘,總是使人感到

作用,一個人是很孤單的。你回家 的階級去判斷誰是好人?誰是壞人 後要盡量告訴那些人他們從來沒有 作用。但那是很困難的。要起橋的 更有必要在那兩個世界之間起橋的 是我所熟悉,並感到舒服的地方。 中是舒服的,你能不顧及你所出身 去過的地方的情況,然後再回到校 ?什麼是道德?什麼不是?中國城 震驚之後,你會感到在自己的家庭 不舒服。但是,我覺得通過初次的 有了塔芙的經歷之後,我感到

Eldo Cake House)上面一間公寓裏,而

後父親買下了哈佛街(Harvard St.)的這

個地方。

需要回去爲 園的學生生活中。最後我認爲我總

> 因爲痴呆症),她把我們大家(我, 去吃飯,我母親僅看了一眼便說: 去。此外我還帶過他們去美國餐廳 什麼理由,她就是不喜歡這個地方 我父親和我侄子)都帶出去了,没有 座位不好。他們在家能看到更好的 (Beacon Hill)。我知道那是他們難以 中國城以外的地方。我住在碧肯山 ,她們都是女性,因而没有問題。 國城以外的地方去見見世面的例子 「我不在這裏吃。」(我想那確實是 吃飯。有一次我帶他們到Newbury街 電視。所以他們不能去,也不願意 接受的。有一次我帶母親去那裏, 大學畢業後,我工作過一年並住在 我也確實帶過幾位白人朋友回家 這僅只是幾個我試圖讓他們到中 所以我們不得不回到中國城吃飯

晚出去。他們認爲那很困難,並且 他們没有去。他們說他們不喜歡夜 解那時我們之間可能會發生矛盾。

但使我驚奇,她竟然和我生起氣來

病發作前兩年已戒煙。他說:「爲 午夜時分他突發心臟病。那時我正 臟病。」這是他所需要的一種幽默 什麼我要戒煙呢?抽煙使我得了心 在家,我父親長期抽煙,但在心臟 我父親從一九九三年開始患病

他人會說:「他不會死,他不會死 愛說:「噢!他要死了。」之後其 陪他,我陪我母親到醫院去,她總 最後才摘下了人工呼吸器。由於我 直想起到橋的作用,我在醫院裏 他的病會好的。」她又會說:「 他在紐英崙醫療中心住院六週

們的想法,家裏有地方住,爲什麼 爲我已能負擔自己的生活。按照他 對我喊叫。那時她失去了控制,因 生氣,以致說不出話來,甚至不會 但這一次我看得出,她對此事非常 歡吵吵嚷嚷,是一個愛發泄的人。 看到她如此生氣,以致傷心得說不 雕家不遠的地方呢?我想他們不瞭 一個未婚的單身女兒非要單獨住在 ,她非常傷心生氣,那是我第一次 當我是個小孩子時,她喜

已接近八十歲,我母親大約六十歲 顧父母。他們越來越老了,我父親 然想到:我決定搬回家住,以便照 與愛瑞克約會,並最終我和他結婚 進入城市研究和規畫專業的碩士學 位學習。我遷移到劍橋居住並開始 。是在研究生院學習的時候,我突 我願意把我的世界和他們的世 我在那裏住了大約一年,我才

她仍然能聽出我的聲音。我認爲她

我母親再也看不見東西了。但

對她周圍的環境,她的生活秩序以

常慢,不能再自己走動了。

走。這時她已經八十一歲,行走非 影響你整個身體,最終她將不會行 它不僅影響你的運動技能,而且還 走。這種情況在商場裏發生過幾次

,當時我們不得不拖著她走。痴呆

在地板上看到一塊暗的地方,她就 不清,辨識能力成了問題。如果她 響到病人的視力,所以看東西模糊

會認爲那是一塊空隙,不能在上面

認爲那是因爲她老了,並有此傷心 用處的東西,並且還很暴躁。我總

下室保存一些袋子及其它一些毫無 相干的東西放在一起,她經常在地

。但並不是那樣。最終這種病將影

症是越來越惡化,直到致命。最終

畢業後就搬回家居住。但是在那時 界融和在一起。在我的頭腦中曾幻 種目的,在一九九零年我從硏究生院 備無論怎樣要共度難關。愛瑞克說 了,他們確實年紀很大了。抱著這 什麼事情我都準備搬回去,并且準 想這種原子聚變的情景。無論發生 迫母親已患有痴呆症,對以後九年 」但當他看到他們後,我想他明白 :「你爲什麼要搬回家?你瘋了? ,我並没有思想準備,我們也不知

把她送到醫院,他們給她縫合傷口 裏,但我受不了,我必須到外面去 到她的喊叫,那太可怕了,太可怕 。我不能忍受這種情況,我想在那 。那時她大喊大叫,說有人謀殺她 。但當他們給她縫傷口時,仍能聽 因爲她根本不知道所發生的事情 由於她頭上有個大傷口,我們

亂無章的行爲。例如:她竟把毫不 而後就有些語無倫次,有明顯的雜 母親那樣,但後來她就喪失記憶。 的初期似乎是情緒上的變化,像我 痴呆症是一種腦器官的病。病

外,還存在醫療專業上的問題。許

除了法律上和經濟上的問題之

咸魚怎麼還能活呢?」我喜歡聽他

最後我認爲我總是需要回去爲

起作用。我祇是拒絕。 他們三四個人同時這樣對我說也不 爲他們這樣對我說是不對的。當然 事情。」但是我拒絕了。甚至我認 問這麼長,對你的健康是不利的, 你可以回家去,我們會照顧這裏的 裹的職員開始對我說:「在這裏時 一段時間後,有些護士及醫院

生活中最難過的。 我還得去工作。三個月後我找到了 那時患了痴呆症,并且在夜間不睡 夜間幫忙的人。但是那三個月是我 覺,那眞是使我活受罪。因爲早晨 父親出院回家了。但是我母親就在 因而我們渡過了那個危機,我

西住了血,非常好。」 它擦去。」而他們說:「不,這東 知道是什麼東西,現在你們必須把 ,是我父親把這東西敷在她的傷口 到醫院做腦震盪檢查。我說:「噢 之前,她已不流血了。他們把她送 很可怕,血流滿地。我父親當時身 頭上,撞出一個很大很深的傷口, 上,很抱歉,是他放上去的,我不 他拿了些粉狀的中國藥敷在傷口上 跌倒在馬桶後面。她自己撞到水龍 體很虛弱,我需要叫他出來幫忙。 能睡覺而煩惱,我没有看著她,她 ,血就止住了。緊急醫療救護車來 ,我母親跌倒了。那時我正因爲不 有一天夜裏,我正在洗衣服時

是一種搏鬥,因爲無論是醫療保險 或是醫療補助都不付這種服務費用 有病的親屬留在家裏的人來說,這 住在家里。對於那些力圖要把他們 能這樣做是因爲我執意並主寂要她 到現在。我也參加照顧,我之所以 夜二十四小時的照顧,并且一直維持 最後我們一起開始對她進行畫

人所做的遠遠超過了這種工作的職 福利。你可以依賴她們,她們許多 相比工資不少,並且還有其它一些 的工作,因爲與社區裏的其它工作 願意做這種工作,這也是一種不錯 大多是年紀較大的中國婦女,她們 能請到這麼好的人來照顧她。她們 的人,我們在這個社區非常幸運, 她的人都是非常可靠的,都是最好 及照顧她的人都是熟悉的。來照顧

的。他們不付慢性病的所需,只付 以及其他。此外還必須做好法律要 急性病的護理。所以這是一場戰鬥 近九年真是一種令人驚異的旅程。 求的工作,取得監護人的資格。最 自付費用,醫療保險,醫療補助 你必須把你所能利用的湊到一起

化的色彩。現在的中國城除了呈現,各種亞裔人口的融入為中國城增

頓九士一於每一早在起社到華礦

社在班姐

二地

余停公一在華進最波很多的

動班的,喜事追風都洛大舞

是最。, 趕吹市杉事熱

九年定伍一波比舞約社兩先也國運兩零初期軍九士較風中區個是算的動者

華會年區唯是;,最州七社

辦交創區歌年地將岸山裏社

活舞辦中可的區舞大和的交

• 所的華人展近士快的舊八掀 舉社埠社可六頓就西金年起

, , 城起人加近人

那時的勞工薪資是相當低廉的

人九頓慢潮國興華在是華。均如健休格食及之裝士慶K

是果身閒來服後

受高功藝

樣屬西方民族的這些移民很快就融入了美國 時算是很貧困的地方。儘管如此 ·波士頓是當時少數火車能 人在美國西部的鐵路修築後 去發展。到了 的同

,英國人首先抵達波

(Washington Street) 兩旁全是汪洋的一片。現 最早在波士頓地區活動的是群名為「所物 一帶皆是於一八三零年起填海而來的 的印地安人。當時,華盛頓街

達現在的波士頓中國城附近。接著

。當時由於語言的障礙

人 提 動 , 了 舞 酒 苑 如 新 的 社 風 化 步 , 喜並方還具池樓酒: 開一區行」伐近 ,潮在愛論面兼有設等樓龍張景活的的緊六在 深以之和説務廳樓的唐會後以固舞人 , 業、和大人中, 及有正社 在爾效術社,和三型街不逐近一以區 美夫; 性交均潮樓餐, 可漸十國快活

刋

大波士頓地區 近

大了,還是做飯給他們帶回去自己的家。較年長的亞洲人不太會講英文,所以在高中或 大學唸書的晚輩就會幫忙他們翻譯 所以很快地,整個民族教育水準都提高 同時他們也非常的尊敬、孝順父母,非常的重視家庭觀念, (亞洲人)的語言,但是我可以用肢體語言和亞洲人溝通,亞洲人 ,可是他們都要小孩子過更好的生活 ,或幫忙他們寄郵包。 通常做母親的在小孩長 知道要找多少錢, ,不要依循他們的工作,很多亞洲小孩的父母

Howard And Marilyn Held (107 Chauncy Street)

如果我在外頭能結識些亞洲人,我也會和他們成為好朋友

三假 Brai 三假 Brai 塵越人等夜 辦一愛社數。,學府 跟配於上文 舞大位程教交,至動 得一。交相我各、名 音合高 的髮現會大升定標總有學兩舞當國校麻校波樂 一舞大動每心又供會進華九耆 頓正的際述色團,也那學 期一得半躋每文四聯 五老劍小躋星化年誼 交些 。及熱地 舞社 午活市免堂二育康的 有動政費;下中樂社 ,開 跳中府教更午心樓交 社心相舞有有之喬舞 著辦 交一借課僑社後遷活

國球就之舞具洲、館近或成多粹速動

華相運外除有城帝,年缺為年文的中

二璜頓聚之、

。 教 最 兩 , 華 學 交 學具個每人生舞 方規社一需 ,是五年喜期 員波班季學有 也士次開社一 眾頓。始交個 方多地上迄舞班 式。區述今的次

多動症影響兒童的學業和生活

你的兒女是否患有多動症?

華人醫務中心 家庭及行爲健康部 主辦的專題講座

父母對兒童多動症應有的認識

由邢少民博士和林耀鴻博士用國語和 廣東話講解,並設有英語傳譯。

日期:8月3日 (星期二)

時間: 7-8:30 晚上

地點: 145 South St, Boston, MA 02111 費用: \$7(個人) \$10(家庭)

7月20日前報名 查詢電話:617-521-6717

Quaker Meadows Apartments 65 Memorial Park Drive Lynn, MA 01902

Quaker Meadows Apartments is now accepting applications for one, two and three bedroom units. Wait list status may apply.

To receive an application, please write to the above address or call (617) 599-7295.

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for more info.

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> Keohane Funeral Home 785 Hancock Street Wollaston, MA 02170 (617)773-3551

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Pyne Keohane Funeral Home 21 Emerald Street Hingham, MA 02043 (781)749-0310

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家庭企業・熟悉華人禮俗

佐非亞喬人士談誠信 、家庭及獨補溝通上的問題

封面故事.

和禁宗譯

裔人士初次拜訪中國城的感覺。然而 身處波士頓。身邊圍繞的都是不講英 説,那種感覺就更尖鋭深刻了。 人說不出名字的食物味道,就是非亞 語的人群,店舖裏飄散出來的那種讓 對在中國城做生意的非亞裔人士來 有時候,很容易就會忘卻自己正

最好的溝通方式就是使用古老的溝通 地湧人,中國話已不足夠應付,現在 言上的代溝,但是隨著亞裔人士不斷 前,幾句簡單的中國語就可以應付語 加更便利 於溝通。 言就是第一個要面臨的挑戰,幾十年 万式——肢體語言;比手劃腳有時候反 非亞裔人士在中國城做生意,語

手而已。美國人很驚訝亞洲人那麼地 樣地尊重傳統觀念、語言及家庭觀念 友,表示親近。他們頂多也只是握握 的朋友。但這並不表示他們會擁抱朋 通常就是把那位賣雞肉的人視為他們 來講就是一個非常重要的經商的原則 學上。非亞裔人士在中國城做生意, 國人)也非常重視家庭關係・就是這 尊重優良的傳統。譬如説:家庭觀念 。即使是美國出生的亞洲人(亞裔美 。他們會向一個賣雞肉的人買雞肉, 建立起誠信關係。誠信關係對亞洲人 生意而已,籍由做生意,他們也互相 的原則。例如:亞洲人不只是單單做 很快地就會從顧客身上學會幾點重要 代代的傳衍下去。 可是最大的挑戰並不只是在語言

雖然有時候也會有挫折感。 就會是一種很難忘、很刺激的經驗, 了解這點,在亞洲人社會做生意

免做生意時心情上的起伏不談,他們 國城交通擁擠、停車問題,及他們難 在中國城經商多年。他們認為撇開中 都喜歡待在中國城做生意,喜愛這個 非亞裔人士交談,這五位人士都已是 舢舨曾和五位在中國城做生意的

> 中國城這麼小的社區能和諧相處,就 是未來世界大同的墊腳石。 和諧相處最重要的一個因素。一個像 景、國家,這種相互尊敬的關係就是 人士互相尊重的關係,尊重他們的背 社區及人們,甚至慢慢發展出和亞裔

North End Fabric Ellen Brick

單的中國語。可是現在你卻要熟悉不 泰國語等,才能溝通。 同的亞洲語言:越南話、寮國語,及 現這種情形已在改變。事實上就像你 的挑戰就是語言上的障礙。但是我發 熟悉看數字一樣,我已習慣聽一些簡 在中國城做生意第一個面臨最大

■亞洲顧客下決定要不要購買産品時 **泉會講那國語言的員工負責招待。其** 都有雷同的模式可循的。 通常遇上這樣的顧客,就是由店

生意結束後,我們就來這裏做生意, 布料-我的祖父是一位裁縫師。裁縫 我的父親來這裏為我祖父買做裁縫的 因素而是其他的原因。 在中國城做生意。不是因為中國城的 有時候我也很懷疑自己會不會繼續留 從我的父親開始。剛開始的時候, 我們在中國城做生意已有三十年

改變了很多。當然大部份的改變都是 已儘量地在解決這種問題,而且這裏 找停車位,加上人潮擁擠,但是我們 為了要讓這個社區更好。我記得前幾 方。雖然中國城的交通很亂,又不好 的店,中國城已變成一個買布料的地 有一陣子,華盛頓街還是一個械鬥區 天我在華盛頓街的一家餐廳吃飯,而 個社區,因為這裏集中了一些賣布料 一般大眾交通工具就可到達。中國城 在中國城的人已團結起來保護這

> 是會在這個地方永久待下來,但是我 断地在改變的地方,我不知道我是不 可以告訴大家,我現在待在中國城很

Stephan Brothers Card & Photo Shop (Harrison Avenue)

要很積極地利用方法去得到人們對你 的注意。想想看,在中國,同樣的生 的人口密集,生意很競爭,所以必須 的方式有關,我猜想是因為他們母國 化背景有關,也許跟他們在母國做事 時候很没有耐性,我想那跟他們的文 你要贏得他們對你的信任。亞洲人有 意就有幾億人口在競爭。

對我來講是一個非常大的挑戰。 証到·當然要如何贏得他們的信任 任,他們就會對你非常地忠誠。我想 的態度,可是只要你贏得了他們的信 這模式也可在不同人、不同文化上驗 亞洲人對陌生人通常都先持懷疑

的方式,我和我的亞洲顧客保持良好 以信賴,不會欺騙顧客。就是這樣子 現出來,我可以判斷出他們在說我可 主動交談起來,雖然我不懂他們在談 什麼,可是從他們之間的肢體語言表 客時,走進來一位新顧客,他們就會 常常地,當我在店裏服務一位常

我們有從 Tufts、紐英崙醫療中心、 足各式各樣地顧客,但是只有亞洲顧 索顧客,我們也儘量地做好服務去滿 Teradyne 和 Boston Herald 來的高加 我的父親在一九七一年買下這個店 客讓我印象特别地深刻。 這個店從一九三九年就在這裏,

句中文,我也曾學跆拳道,和亞洲人

肩併肩地在餐廳做事。我想大部份的

人對亞洲人有誤解,認為亞洲人很冷

酷,事實上卻不然,他們只是喜歡跟

已有十年,日久下來,我已學會講幾 照顧他們的家人。我在這裏做這行業 會照顧自己。他們也不會允許别人去

校學中文。亞洲人也永遠不忘記他們

從那裏來,根在那裏。而且他們自己

訝很多在美國長大的中國小孩,平常

亞洲人很尊重傳統文化,我很驚

不講中文,但是每個禮拜天到中文學

裔美國人很暴力。

Parking Lot Cashier Melvin Small

不可思議。是的,中國城就是一個不

(常發生打架的地方) ,這真是令人

Peter

如果你要和亞洲人做生意,首先

的互動關係。

自己的同胞在一起,並且努力地在異

當亞洲人來到美國,他們有很好

世界各地都是一樣的。他們不喜歡和 些微的歧見,但是我認為這種歧見在 個很好的民族,他們對非裔美國人有 如何地相處和互相幫忙,亞洲人是一 非裔美國人交往,是因為他們認為非

知道很多亞洲文化,亞洲人的本性, 這是一個很有趣的工作,你可以 我也是會去抓住那些可以讓我成功的 很成功,發展得也很快。換成是我, 主動去抓住這些機會發展。他們做得 的機會去發展他們的人生,他們也會 他們絕對不是一般人認為的很冷

酷的人。亞洲人只是比較保守,而且 的信任,他們 得了他們對你 同胞在一起, 喜歡跟自己的 可是只要你赢



世纪笑做江湖 --Stephan Bros.堪稱經商中

的生意。他們 我們帶來不少 常地重視家庭 觀念,他也為 中國人非

我很喜歡亞洲 庭觀念。所以 很重視家庭開 係,我們希臘 人也很重視家

解他們。我們很高興能為亞洲人服務 人,我也很瞭

他們人很好,而且很誠實。

民族,但是中國人更上一層樓,只要 能力,希臘人和中國人都是很誠實的 我比他們幸運,我有和美國人溝通的 他們信任你,那就是永遠地對你忠誠 的民族。我也不會講英文,所以我很 在這種良好的互動關係下。 我很高興能和中國人做生意,而且是 國商店去買東西,他們就會說:「你 瞭解他們所經歷的過程。不過我覺得 可以晚點再給我錢,不要緊。」所以 上的困難。我來自希臘,一個很古老 有時候我會叫我的員工到對街的中 事實上,我和他們没有什麼溝通

要來我店裏裝冷氣的是一位中國

何人做生意所需要的基本原則,我一 我們也很誠實,這就夠了,這就是任 作很認真,很誠實的人。他們誠實, 在中國城已做了七年的生意,我一手 人,我帶給他很多的生意。中國人工 常地快樂。

我去多加他們的婚禮,看著他們長大 我就像他們的監護人一樣,他們邀请 時候,到現在都已經結婚了,我覺得 從高中時候就在這裏工作,經歷大學 的員工已經來我們公司十年了,他 直有亞裔員工,有一組在禮拜天工作 真的是很有趣。從開店一來我們就 店,所以我們有不同類型的質客,這 直都很好・這是一個很典型的城市 他們就像是我的親人。 我們來這裏已有三十年,生育

地忠誠,永遠 就會對你非常

不會背信忘義

75 Kneeland

不停地工作,製作東西。我們帶給他

亞洲人就像是縫衣匠,所以他

們很多的生意,也對他們非常地尊敬

我們對他們好,他們也會很感激。

Augie

因為我們的服務好。 東西。他們還是會選擇來我們的店 就算在别的地方可以買到比較便宜的 我們現在服務的已是第二代

時候如果你想要有新衣服穿,你就是 學習如何縫製衣服和做任何事。在 衣服·大概是因為他們從小時候就不 國出生的亞洲人比較熱心、積極縫製 服比買衣服的時候要多·我發現非人 洲人能縫製衣服,所以他們自己做衣 裏,只有在週末時候才會來這裏。亞 裁縫師,但是現在他們都已經激離這 的結婚禮服・這裏曾經存很多的亞裔 三代的亞裔移民,幫忙縫製他們小孩 目己做・相反地・美國人就不是在『 麼地根深蒂固。 樣的環境下長大的,思想上就不是那

,她們每年大概做三至四件衣以,但區部份,郊區婦女通常被視為縫衣匠 十左右或超過四十歲·縫製衣服的經 美國化的亞洲顧客,大部份年龄在四 勢已逐漸地在下降,尤其是在城市郊 顧客來我店裏買衣服,事實上是已 要做的事。但是我也曾遇到幾位立即 是這比例已逐年地在下降。 **縫製衣服就算是吃飯一樣是每天**

我很驚訝一般亞洲人的教育和度

省總督院楊世賢醫師

社

品

活

動

興

醇

訊

希思亮譯

還會導致各種折磨人的疾病。 與吸煙有關的病。當然吸煙在死之前 教育。重要的是幫助人們理解吸煙對 健康的危害。有句俗話:數字最有説 可以指出美國每年有四十萬人死於 我們指的是過早的可以避免的死亡 「鼓勵吸煙者戒煙」,關鍵在於

開疾病的可能性和以前從未吸過煙的 兒體重不足的發生。戒煙帶來的好處 戒煙的人活得長。孕婦如果在孕妊期 很多。戒煙幾年以後,染上與吸煙有 如果戒煙的話,得病的可能性會減少 的年頭越多,越有可能染上疾病。但 有顯著和立即的好處。我們知道吸煙 明這是不對的。戒煙對各年齡的人都 晚了,煙已戒不掉了。廣泛的研究表 遠大於體重增加伍磅的負作用和戒煙 的頭三四個月戒煙的話,會減少新生 人差不多了。我們知道戒煙的人比不 永遠不晚:吸煙人有時借口説太

所産生的生理上的負效果。

全方位戒煙

不易被除掉。人們也不希望通過被動 人們討厭吸煙人身上和衣服上的味道 煙味會留在地毯、窗子、家俱上, 吸煙引起慢性疾病及過早死亡。

吸煙而染上疾病。正因為這些原因, 自於其他煙民的壓力也是不容忽視的 于段或停药效應太強而難以戒煙。來 們不願放棄吸煙這種可以自我安慰的 許多人已經戒煙。但剩下的煙民,他 。麻省總醫院(Masschusetts General

究「多方位戒煙辦法」的效果。對於 Hospital)收到聯邦部門的經費用來研 想戒煙的人,這個項目提供戒煙膏(的表現往往是大多數亞裔家長最關心 反抗和逆反,或尋找自我的信號。 中最好的,這造成許多亞裔青少年的 的。然而不可能所有的學生都是學校 響就不太重要了。學習成績和學校裏 懊喪。逃學和吸煙可能是順應不良

的戒煙的人還有機會同樣經歷的人互 也可以用來幫助戒煙。參加這個項目 在班是一種抵制消沉的葯,最近發現

最好的辦法防止亞裔青少年成為癮君

煙並不預測他是否吸煙,冒險是關鍵 多,只講西語的西班牙人後裔更接近 的預測辦法。對西班牙人後裔,融於 亞裔和黑人青少年。 主流社會的西班牙人後裔和白人差不

族文化的觀察相吻合。例如,家庭觀 少數民族青少年裏,朋友間的互相影 體以外的不信任的情形。因此在這些 族群體當中甚至出現對「外界」或群 體的利益和需要至上。在許多少數民 念重,家庭習慣佔主導地位,家庭群 這項研究的結果和以前對少數民 街八八八號華信屋會議室舉行。

務。所有這些服務都是免費的。對這 個辦法感興趣的人可以打 (617)724-通經驗,並且得到心理方面的資詢服

年中,預測一個白人青少年是否會吸 間壓力的辦法對有些青少年並不適用 州的一項研究發現文化背景不同的青 對戒煙産生的負作用。一九九四年加 是導致吸煙的主要因素。美國許多戒 吸煙上瘾。他們會依賴尼古丁來減輕 吸煙。對黑人青少年,有幾個朋友吸 煙最好的辦法是數一下他有幾個朋友 。在被調查的四千三百七十五名青少 少年吸煙的原因也不一樣。確除朋友 少數民族和青少年上。朋友間的壓力 煙項目都盡量抗爭抵消朋友間的壓力 亞裔和其他族後裔一樣,容易對

星期一上午在華埠夏里臣街一二五號天 躍參觀。如需詳情,請治 Alan 獨立戰爭和越戰,由Bell Atlantic 基金 園展開,將展至七月四日。歡迎民眾踴 的星期三上午十時半起,在華埠華盛頓 Greilsamer · (202)393-0090 ext. 19 • 華埠社區議會月會:每月第三周的 華埠安全委員會會議:每月第一周

會主辦的展覽已於七月一日在波士頓公 世紀的最後一個美國國慶日及追悼美國 中心 (65 Harrison Ave., 6FL Boston) 國慶和越戰紀念展:為了紀念二十

及初班(下午三時至四時),每班上課 午十一時至下午四時,在華埠僑教中心 **参加者,請向葉太查詢。中文專線** 月十一日開課。每期八堂課,逢周日上 (617)357-6000 内線 341。 獎勵費用并有午餐、車費提供。有興趣 星期工作二十小時,每小時得2.55元的 滿五十五歲或以上,喜愛照顧幼童。每 到幼兒院、日托中心或學校值班,一方 上課。共開高級、中三、中二、中一、 僑教中心第三十六期交誼舞班,將於七 面成為孩子的玩伴,另一方面又能成為 成長。參加本計劃的公公婆婆將被分派 老師的好幫手。参加計劃的老人必須年 小時。由馬唯平先生指導。請洽僑教 僑教交誼舞班十一日開課:波士頓

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